

# ABOUT NET SOLUTIONS

1. WAREHOUSING
2. TRANSPORT
3. ORGANISATION



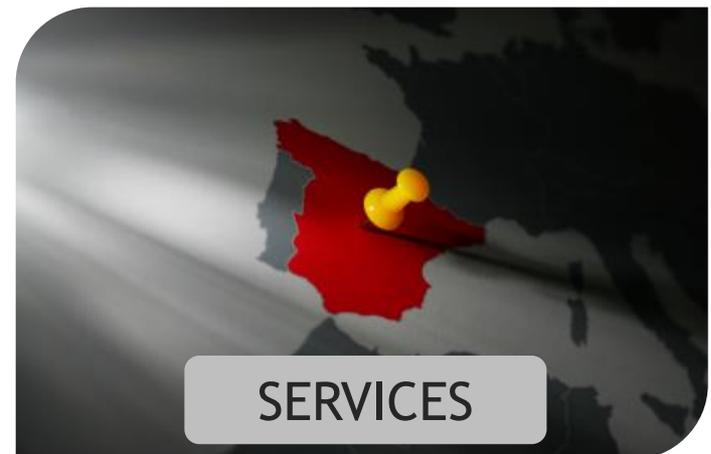
## 1. WAREHOUSING - Network in Spain, Portugal and Brussels- Warehouses

Madrid | Barcelona | Valencia | Bilbao | La Coruña | Sevilla | Málaga  
| Oporto | Lisboa | Zaragoza | Mallorca | Tenerife | Las Palmas |  
| Gijon | Brussels | Leon | Valladolid | Mérida | Cordoba |



## 1. WAREHOUSING - SERVICES

- Special handling: creation “packs” etc
- Strategic locations in Spain, Portugal and Brussels
- On-Site-Physical-Inventories, in hospitals, network for counting on site all over Spain (Portugal is being created)
- We work on the customers’ system
- Picking within 30 minutes, 45 min in after hours
- 24x7 availability
- High level and creative value adding personnel/staff



# 1. WAREHOUSING - Some photos of actual warehouses



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## 2. TRANSPORT - Structure



### 24/7 High Urgency

- An order can be transported within 30 minutes
- POD information within 15 minutes after delivery.

### Parcels 24 hrs

- Same day deliveries (Barcelona+Madrid+400KM)
- Next day deliveries before 08:30 hours
- Next day deliveries before 10:00 hours
- Next day deliveries before 12:00 hours
- Next day deliveries before 14:00 hours
- Next day deliveries before 19:00 hours

### SPECIAL deliveries 24 hrs

- P/u and delivery in OR, our drivers change clothes: sterilization
- Deliveries on Saturdays
- Delivery with tail-Lift 24 hrs all Spain!
- Temperature controlled transport: invest. cool packs/vans temp control
- White glove delivery, unwrap, positioning of the machine, take cartons back

### FTL - LTL

- Full Truck Load, or Less than a Truck Load services.
- Urgent deliveries, dedicated vehicles with tail-lift.
- Pickup within 2 hrs after pickup request (if necessary).

### International Transport

## 2. TRANSPORT - VALUE ADD Net Solutions

### ANECDOTES: REAL LIFE CASES

#### *Delivery fail to Venice Italy*

- Del fail, SIM lost, found on Friday afternoon 16:45 hrs
- Tried P/U in Germany, integrator denied possibility
- No other SIM according Spain, called client in NL, other SIM in UK
- P/U SIM in UK on Friday evening 19:30 hours
- Direct drive, Ferry UK-EU plus ferry in Venice to the LIDO
- Delivery in Venice Sunday afternoon, when client arrived from Airport

#### *Vehicle with tail-lift and laser machine broke down*

- 2nd week of trial phase, vehicle broke down, at 150 km from hospital
- Informed client, we have 3 hrs before surgery
- Laser machine weighs >200kg, tail-lift was necessary
- In stead of risking changing vehicle with renting company, Tow company was asked to drive (150km).
- Later evening arranged other tail-lift (local) van with other driver.
- Returned before 08:00 next morning as planned

#### *Product delivered to wrong hospital (1 hour away from other hospital)*

- Current transport company could not help out
- Local nearest warehouse not possible, would take too long (Valencia)
- Called local taxi central, P/U done in 30 min, redelivery in 1 hour

## 2. TRANSPORT - VALUE ADD Net Solutions

### TRANSPORT SERVICES

- **DIRECT INFEED** from Gent to Spain and Portugal: combination of FEDEX and MRW
- **DELIVERY 24 HRS BEFORE 14:00 HOURS:** Madrid region
- **48 HOURS HRS BEFORE 14:00 HRS:** Spain and Portugal
- **DELIVERIES AND PICKUPS CANARY ISLANDS, CEUTA AND MELILLA:** Customs Clearance
- **DIRECT DRIVES:** emergencies 24\*7, we have contacts all over Spain an Portugal
- **100% RETURN OF SIGNED/STAMPED ORIGINAL PAPERWORK:** for invoicing purposes
- **T&T:** complete Tracking and Tracing for all orders, immediate updates on changes

## 2. TRANSPORT - VALUE ADD Transport Network

### DATA TRANSPORT:

- Over 500 offices in Spain

Deliveries Same Day

Deliveries on Saturdays

POD online and immediately (within 15 minutes)

More control on deliveries to hospitals.

“White Glove Delivery” with taillift all over Spain and Portugal



#### K.P.I. :

- ✓ 08:30 guaranteed: 3 shipments free
- ✓ 10:00 guaranteed: 3 shipments free
- ✓ 12:00 guaranteed: 3 shipments free
- ✓ 14:00 guaranteed: 3 shipments free

***Same day delivery: guaranteed: 3 shipments free***

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### 3. ORGANIZATION - More benefits of working with Net Solutions XXI

No cultural differences

We speak English, Dutch and Spanish

24 hours a day, 7 days a week service (365 days / year)

Complete covering network in Spain, and rest of Europe



18 years experience in Spanish logistics market

Collaboration with several transport companies: flexibility

Fast decisions, short communication channels, direct contact

Flexibility, creative, there is always a solution.